

PUBLISHED BY
PRIME ESTIMATING &
SOFTWARE SERVICES, LLC

WWW.PRIME6400.COM

Bid More

Manage More

Be more Profitable

Watch your ROI

Coming Soon to our software:

-TimeClock
-Shop Management Tools

-Version 2.1

Estimate Tip:

No project is too big to estimate when you takeoff one room at a time

Software Tips:

Review Material Quantity Summary for Value Engineering issues or to confirm current cost.

Library

Suggestions:

-Combine spec tab items for a more versatile Library. i.e. Cabinet plus face

Terminology:

In the US: you receive a check and submit a bid
In Canada/Caribbean: you receive a cheque and submit your tender

Metric Conversion:

96" = 2440mm
39.37" = 1 meter
48" = 1220mm

Business Opps:

-Experience estimators
-Independent Sales Reps

Prime6400

Estimate Control Platform



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Electronic Takeoff, Now here in the 21st Century

In the 20th Century, we had such tools like back breaking documents that you would drive to pickup or wait for delivery and then break your back lifting. In some cases this would take longer than the actual task of preparing the estimate. We also had Dodge Scan, the micro film viewer and rolls of microfilm that were mailed to you daily.

Now in the 21st Century, most documents are received electronically. Once loaded into a document reader, the estimator can digitize the quantities and assemble his takeoff. The only obstacles here are the length of download time, open & viewing multiple documents to be sure they do not affect you and following the orientation of the viewed drawings to be sure nothing is omitted for the lack of viewing a full.

With Takeoff viewers, the user can price and complete his estimate. How easy will this be, readers can accept unit costs and extend then total. However, in the millwork/casework industry there are too many variables such as dimensions, specs, material costs, labor efficiencies, etc. There is a need to in-

troduce software that will provide a seamless yet flexible means to incorporate all these variable and not to mention specials/custom work to arrival at an accurate estimate price.

The resolve: Prime6400, the pricing specialist and Planswift, the document reader and takeoff specialist will be soon introducing Versions 2.2 and 9.0 respectfully that will fulfill this requirement. Start a Takeoff in Prime6400 and an automated plugin will open Planswift. Start a Takeoff in Planswift and a Prime plugin will open it. In both cases the Library and Estimate will be synced to be ready for additional input. All done seamlessly and effortlessly.

Both softwares are relatively inexpensive with a fast ROI, not to mention the priceless advantages

of time saved that will allow to estimator to **Bid More, Manage More and be more Profitable**. Go to <http://www.Prime6400.com/digitizer/face.html>

Suggestions:

- 1.) Printing a reduced set of documents may help overcome the orientation obstacles and satisfy the old school estimators to be comfortable with the electronic ways.
- 2.) Use more than 1 monitor as seen in our pix below. With multiple video cards, 2-3-4 monitors can be utilized to view drawings and estimate.
- 3.) Do not waste time flipping from one page to another, this is very time consuming. Rather, in your rough notes or by just setting up a Location in Prime6400 with Architectural reference, notes and group. Then as you go through the list of Locations, look at the referenced elevation, At this point input this information into the takeoff by Location.



Coming Soon 2010 — Prime6400 V2.2 & Planswift V9.0

Prime6400 will soon release V2.1 with the following features for improved speed and accuracy:

- User defined waste factors for optimizing plywood and lumber
- Copy/merge feature added for Special/Custom items to take data from another Special or Standard items
- Special items screen will pop up a Bill of Material calculator to import material quantity back to this screen
- Takeoff screen will pop up a Quantity calculator to import quantity back to takeoff screen
- Takeoff screen will allow selection directly Material Table where no shop/finish hours are required
- Planswift, the quantity takeoff application will soon release V9.0 and Prime6400 will have a seamless interface to receive all Count, Lineal, Segmented and Area data then to continue with calculations automatically in Prime6400.

*** Visit our website for Trial Offers of Prime6400 and Planswift ***

Electronic Takeoffs, Here now in the 21st Century

IWF-Atlanta 2010:

Prime6400 closes this show where attendance was about what was expected and opened our customer based to global field with orders and contacts from the Caribbean, Australia and the Middle East. Of course, the US and Canada were well represented. Thank you all the visitors & new clients to our booth. Look forward to seeing you at the AWFS-2011 in Las Vegas, NV and WMS-2011 in Toronto, ON.

LEED® Requirements:

This has become a necessary task when bidding projects as Owners seek rebates from the government. Again, we are asked to do additional work with our free estimate! Prime6400 has developed a re-

porting method for each project that is estimated on the application. A clear and accurate breakdown of each qualifying LEED® categories will be provided in an organized printout that can be forwarded to the client for documentation of LEED® content to achieve to proper rating as specified for the project. Users will input new materials or update existing material into the Material Library. While doing so will indicate by merely a check in a box, any LEED® category that the material contains MR4.1, MR4.2, MR5.1, MR5.2, MR6, MR7, etc.

When the report is required, the application will calculate all material quantities, show unit cost and total cost by LEED® category.

Great for responding quickly to the demanding requests of the Contractor or Bid Documents at the press of a button.

Electronic Convenience:

To add a new dimension to estimating. Recently, an Estimator had family responsibilities and an estimate to complete. With access to Prime6400 from any internet connection, the estimator was able to complete and submit his estimate from a remote Starbucks location. Read electronic drawings, prepared a takeoff, priced all special/Custom work and forward reports to our client as promised on time. Another User was on vacation in Bali and was able to complete all his bidding the same way.

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Terminology:

Board measure is the cubic measure for lumber. Lineal footage is the length count. Use the one that will best define your costs in your esti-

Metric Conversion:

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The image displays three overlapping screenshots of the Prime6400 software interface. The top-left screenshot shows a 2D architectural floor plan of a room labeled 'LAB E-146' with various dimensions and annotations. The top-right screenshot shows a 'Takeoff' window with a table of items and their quantities. The bottom screenshot shows a 'Material Quantity Summary' window with a table of materials, their quantities, and costs.

Item Code	UOM	Qty	Section	Length	Depth	Height	Site Hrs	Total Hrs	Unit Price	Ext Price
CL255	EA	1	H27/R23	30.00	21.00	04.00	2.50	2.50	2,492.65	2,492.65
BULKHEAD	LF	4.5	H27/R23	24.00	0.75	12.00	0.75	3.38	37.50	168.75
1000: Main Reading Room	EA	1	H28/R24	60.00	24.00	08.00	4.00	4.00	3,323.24	3,323.24
1000: Reading Area	EA	1	H30/R25	32.00	24.00	04.00	2.50	2.50	2,000.18	2,000.18
105 Office	LF	18	H30/R25	96.00	24.00	6.00	0.22	3.96	20.53	369.54
105 Vestibule	EA	2	H30/R25	24.00	24.00	6.00	1.00	2.00	73.38	146.76
110 Elevator Lobby	EA	2	H30/R25	24.00	24.00	36.00	1.00	2.00	429.96	879.92
200 Library	EA	1	H30/R25	30.00	24.00	36.00	1.00	1.00	475.63	475.63
200A Adult Reading	EA	1	H30/R25	30.00	24.00	36.00	1.00	1.00	529.92	529.92
200B Adult Stacks	EA	1	H30/R25	30.00	24.00	36.00	1.00	1.00	529.92	529.92
200C Media	EA	1	H30/R25	30.00	24.00	36.00	1.00	1.00	529.92	529.92
200E Young Adult	EA	1	H30/R25	30.00	24.00	36.00	1.00	1.00	529.92	529.92
200F Queens History	EA	1	H30/R25	30.00	24.00	36.00	1.00	1.00	529.92	529.92
240 Elevator Lobby	EA	1	H30/R25	30.00	24.00	36.00	1.00	1.00	529.92	529.92
23	EA	1	H30/R25	30.00	24.00	36.00	1.00	1.00	529.92	529.92
301 Pantry	EA	1	H30/R25	30.00	24.00	36.00	1.00	1.00	529.92	529.92
301A Pantry Storage	EA	1	H30/R25	30.00	24.00	36.00	1.00	1.00	529.92	529.92
300A Childrens	EA	1	H30/R25	30.00	24.00	36.00	1.00	1.00	529.92	529.92
5102 Stair	EA	1	H30/R25	30.00	24.00	36.00	1.00	1.00	529.92	529.92
1001 Toilet	EA	1	H30/R25	30.00	24.00	36.00	1.00	1.00	529.92	529.92
Wall Panel	EA	1	H30/R25	30.00	24.00	36.00	1.00	1.00	529.92	529.92